



MEMORANDUM OF UNDERSTANDING

First Party: An-Najah National University, Hereinafter referred to as (ANNU), registered under a certificate issued by the Ministry of Higher Education and Scientific Research, no. 1977/HE1B/04/04, whose registered office is located at: PO. Box 7, Nablus, West Bank, Palestine. Represented by its President, Prof. Abdel Naser Zaid, who has the legal authority to sign the present document.

Second Party: UNIVERSITY OF FOGGIA, Hereinafter referred to as (Foggia) , registered No. Ministerial Decree of August 5, 1999, whose registered office is located at: Italy, Via Gramsci, n.89-91, Represented by its Rector, Prof. Lorenzo Lo Muzio, who has the legal authority to sign the present document.

Hereinafter jointly referred to as “The Parties”.

Introduction

Whereas ANNU is an established university that strives to equip its students with the skills necessary to be productive and creative members of the Palestinian society and to compete in the domestic, Arab, and international work markets, Whereas The University of Foggia is a young and ever-changing university aimed at steady growth. Its ability to adapt its educational offer to the needs of the environment in which it works is due to its attractive educational offer, which combines tradition and innovation. Both parties are desirous of entering into a Memorandum of Understanding to declare their respective intentions and to establish a basis of collaboration and to promote academic exchange and cooperation for the mutual benefit of their respective institutions, and to foster greater understanding between our peoples through cooperation in academic and educational activities. As a result of the discussions and negotiations conducted between the Parties, they have agreed to enter into this MOU and to be bound by the terms and principles set forth herein, as follows:

1. The ruling of the introduction

This introduction is an essential & integral component of this Memorandum of Understanding (MOU) and complements its stipulations.

2. Areas of cooperation

1.1 STAFF EXCHANGE:

A. Exchange of Academic Staff

Foggia and appropriate academic and research units within ANNU may enter into agreements providing for the exchange and interaction of staff for academic purposes mutually beneficial to both institutions. Where appropriate the host institution will provide faculty appointment, library and research facilities, and other assistance. However, the host University assists with obtaining visa.

B. Visiting Academic Staff

In addition to exchanges, Foggia and appropriate academic and research units within ANNU may agree to provide for visiting academic staff. The terms and conditions for visiting academic staff will be determined by the units involved within the framework of institutional policy.

C. Visiting Research Fellows

Foggia and appropriate academic and research units within ANNU may enter agreements providing that either institution may nominate one or more of its faculty to visit the other University for the purpose of advanced study or research. When this occurs the host institution will provide institutional courtesies, libraries and research facilities and an appropriate appointment. Visiting research fellows will not receive compensation from the host institution except by express agreement.

1.2 Exchange of Administrative Staff

- For the purpose of encouraging the exchange of administrative experience and knowledge in fields of common interest, the institutions may select members of their technical-administrative staff to take part in the exchange program. Administrative Staff exchanging within this agreement is limited to two staff months per year.
- All participants are responsible for covering their expenses and making all necessary arrangements.



However, the host University assists with obtaining visa.

- Health and accident insurance coverage must be arranged by the staff member in his/her country of origin. Salaries shall be paid by the institution of origin.
- The activities conducted during the exchange period shall be consistent with the professional activities of the staff member at his/her institution of origin, and shall generate a report, to be submitted to the host institution and to the institution of origin

1.3 STUDENT EXCHANGE:

In the interests of expanding educational opportunities and furthering of international understanding, An-Najah National University and the University of Foggia agree to facilitate the educational exchange of students.

A. Duration of Exchanges

Each institution agrees to exchange individual students for a semester or an academic year, ideally on a one-for-one basis.

B. Number of Students to be Exchanged

Up to two (2) qualified students can be exchanged annually, unless special permission is given by mutual agreement between the two institutions. Students will be accepted by each host institution by dates mutually agreed.

C. Student Program Fees/Benefits at Host Institution

- Each student will pay his/her regular tuition and fees to the home institution. The host institution agrees to make every effort to make a place available for the exchange student in its residence halls during the normal semester or term period on the understanding that the student will pay for all accommodation costs. If no accommodation is available the host university will assist the student in finding accommodation off campus subject to the student meeting the costs of such accommodation.
- All travel costs will be the responsibility of the individual students. Miscellaneous fees such as special course fees, key deposits, books, etc., will be paid directly by each student participant.

D. Insurance

Each participant will pay for his/her own health and accident insurance. Both Institutions will require students to purchase the insurance policy to ensure adequate coverage. Proof of adequate insurance coverage must be provided to the international office of each institution.

E. Dependents

The obligations of each institution under this agreement are limited to the exchange of students and do not extend to spouses or dependents. Expenses of accompanying spouses and dependents are the responsibility of the exchange student.

F. Student Eligibility

It is understood that both institutions will strive to designate only well-qualified individuals for participation in the program and that academic backgrounds as well as letters of recommendation will be provided to the host institution. Students must meet language proficiency requirements as established by the host institution.

G. Balancing the Exchange

Parity in numbers of exchange students is the objective of the agreement. However, each party should be prepared to consider a disparity in any given semester or year during the period of the agreement. Any and all imbalances shall be resolved by the end of the period of agreement.

H. Academic Status of Students

All students will remain enrolled as regular degree candidates at the home institution and will not be enrolled as candidates for degrees at the host institution. Credits toward the student's degree are to

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be awarded by the home institution. Students are expected to maintain the equivalent of a full course load at the host institution. Students enrolled in the host institution will be subject to the same rules and regulations as local students.

- 1.4 supporting joint methodological and technological research process, developing handbooks, materials for distant learning, creating and adapting teaching plans; arranging mutual scientific, practical conferences, seminars, schools, etc.; joint/ dual degree post-graduate programs.
- 1.5 **Exchanging methodic documents, publications, handbooks, and other materials:**

3. EXCHANGE COORDINATOR

Each party to the MOU will appoint an officer who will be responsible for the coordination and administration of the exchange, including counseling to assist exchange participants.

From ANNU:

Dr. Ihab Al Surakje, director of the Professional & Academic Development Center,
scholarships.coordinator@najah.edu

From Università di Foggia

Prof. Caterina De Lucia, Full Professor Financial Sciences,
caterina.delucia@unifg.it

4. The nature of the relationship between the two parties and the legitimate entitlements

- a. The parties agree that nothing in this MOU limits, prevents, or restricts either party from engaging in other activities or work in any manner they see fit, as long as this does not affect the implementation of the agreed program.
- b. The parties clearly agree that their contractual relationship is limited to the terms of this MOU. Neither party may ask or is responsible for the obligations of the other to third parties, and neither has the right to use the other party's name in any transaction, agreement, contract, or correspondence or campaign outside the scope of this MOU without prior approval.
- c. 3The parties agreed that they are bound by all the requirements of the principle of good faith in contracts, including the interpretation of this this MOU on the basis of this principle, the obligation to disclose information that prevents fraud and the rights of third parties related to its provisions - if any - and to preserve all secrets related to or arising from their contractual relationship, and this obligation includes the obligation to maintain the confidentiality of information that is confidential by its nature or that has acquired this capacity according to the desire of any of them, as well as the obligation to preserve all forms of their intellectual property rights associated with or related to their contractual relationship, whether in the form of scientific or technical knowledge, trademarks, trade names, trade titles, trade logos, copyright, patents, industrial designs and/or trade secrets, professional and/or technical and other intellectual property items, and the parties acknowledge that they are committed to this matter throughout The duration of this MOU and after its termination without any limitation

5. TERM, TERMINATION, AND AMENDMENT

This MOU shall enter into force on the date of signature and shall remain valid for a period of five years, and may be renewed by mutual written agreement before the termination of the MOU, two months. Either Party may terminate this MOU by providing thirty (30) days' written notice, without prejudice to activities or commitments already agreed upon. Such termination will take effect six months from the date of that written notice. Both parties agree that this MOU can only be amended by the written consent of both parties.

6. The legal framework, Settlement of Disputes, and Jurisdiction

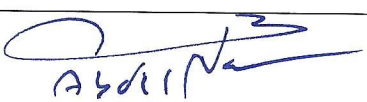
The two parties agree that the legal framework governing their relationship under this agreement is based on the Parties' law. It is agreed between the two parties, as a valid and important condition, that any dispute or disagreement arising between them regarding the interpretation and/or implementation of this agreement shall be settled amicably through consultation or mutual negotiation. Should the dispute persist for three months, both parties have the right to resort to the Courts of the place of performance of the obligation as a competent court.



7. Copies the MOU

In witness whereof, this MOU was drafted on 16/07/2026 in original two copies in English, signed by the parties in full consent and legal capacity. It consists of an introduction and seven articles, including this one, spread across four pages. Each party receives an original copy.

Signatures:

For An-Najah National University	For the University of Foggia
Prof. Abdel Naser Zaid President	Prof. Lorenzo Lo Muzio Rector
Signature: 	Signature:  LORENZO LO MUZIO 25.09.2026 13:57:28 GMT+02:00

